



**AGRATI-GARELLI CORP.  
OF AMERICA**



# AGRATI-GARELLI CORP. OF AMERICA

Dear Prospective Dealer:

We at Agrati-Garelli Corp. of America would like to thank you for your inquiry about a Garelli moped dealership.

The enclosed information will give you an idea of our product, our pricing and our dealer program.

The name Garelli began in 1913 as a maker of small engines, and has grown to one of the largest moped, motorcycle, bicycle component and engine manufacturers in the world. Agrati-Garelli Corp. of America is a wholly owned subsidiary of Agrati-Garelli SPA of Italy. This means our dealers have the benefit of selling with quality and dependability. Having built its reputation decade after decade, Garelli has obtained such a level of consumer acceptance that today, somewhere in the world a Garelli is sold every few minutes.

This history of success is backed by Agrati-Garelli Corp. of America's professional approach to the American moped market with the most innovative products and ideas in the industry.

We have enclosed a dealership application should you decide to apply for a dealership. If you have additional questions please contact us. We're ready to make your business more rewarding.

Sincerely,

AGRATI-GARELLI CORP. OF AMERICA

Dolph Varner  
National Sales Manager

# Agrati - Garelli Dealer Application

Business Name \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Telephone ( ) \_\_\_\_\_  Corporation  Partnership  Proprietorship

Owner's Name \_\_\_\_\_ Length of Ownership \_\_\_\_\_ Age \_\_\_\_\_

Manager's Name \_\_\_\_\_ Length of Management \_\_\_\_\_ Age \_\_\_\_\_

Number of Employees \_\_\_\_\_ No. of Locations \_\_\_\_\_

Business Hours \_\_\_\_\_ No. of Years in Business \_\_\_\_\_

Has your dealership had any experience in mopeds? \_\_\_\_\_

If so, what franchise? \_\_\_\_\_ How Long? \_\_\_\_\_

Other franchises held \_\_\_\_\_

Population of your town or city \_\_\_\_\_

Your location and street traffic is \_\_\_\_\_ excellent \_\_\_\_\_ good \_\_\_\_\_ fair

Estimated Net Worth (optional)  Under 10,000  10,000 - 50,000  
 50,000 - 100,000  Over 100,000

Type of shipment preferred:

\_\_\_\_\_ C.O.D. (check) \_\_\_\_\_ Prepayment \_\_\_\_\_

Do you prefer Plan A \_\_\_\_\_ Plan B \_\_\_\_\_ Plan C \_\_\_\_\_  
(as outlined in proposal)

Size of Building \_\_\_\_\_ sq. ft. Sales \_\_\_\_\_ sq. ft. Service \_\_\_\_\_ sq. ft.

Three Credit References:      Name of Contact      Address      Telephone Number

1) \_\_\_\_\_

2) \_\_\_\_\_

3) \_\_\_\_\_

4) Bank \_\_\_\_\_ Bank Officer \_\_\_\_\_ Telephone \_\_\_\_\_

Please write on the back briefly your plans with the GARELLI line and any other pertinent information you may feel would be helpful to us.



# AGRATI-GARELLI CORP. OF AMERICA

## NEW DEALER PACKAGES

### "A" PACKAGE 20 UNITS

Average Unit Cost = \$493.33 X 20	\$ 9866.60
Parts Kit (Fast Moving Items Only)	300.00
Accessory Package (Baskets, racks, etc.)	150.00
Tool Kit (Flywheel puller, gear holder, etc.)	53.93
Advertising Start Up Kit	25.50
	<u>\$10396.00</u>
Less Advertising Contribution for New Dealer	(200.00)
AVERAGE DEALER COST	<u>\$10196.00</u>

### "B" PACKAGE 10 UNITS

Average Unit Cost = \$493.33 X 10	\$ 4933.30
Parts Kit (Fast Moving Items Only)	200.00
Accessory Package (Baskets, racks, etc.)	100.00
Tool Kit (Flywheel puller, gear holder, etc.)	53.93
Advertising Start Up Kit	25.50
	<u>\$ 5312.73</u>
Less Advertising Contribution for New Dealer	(100.00)
AVERAGE DEALER COST	<u>\$ 5212.73</u>

### "C" PACKAGE 5 UNITS

(Trial Package)	
Average Unit Cost = \$493.33 X 5	\$ 2466.60
Parts Kit (Fast Moving Items Only)	200.00
Accessory Package (Baskets, racks, etc.)	100.00
Tool Kit (Flywheel puller, gear holder, etc.)	53.93
Advertising Start Up Kit	25.50
	<u>\$ 2846.08</u>
AVERAGE DEALER COST	<u>\$ 2846.08</u>

All prices are average cost only.  
Packages can be adjusted to suit your needs.  
Final price subject to availability.

# AGRATI-GARELLI CORP.

## LIMITED WARRANTY

### WHAT IS COVERED

Agrati-Garelli Corporation ("Agrati-Garelli") warrants the Garelli moped, including equipment and accessories, to be free from defects in material and workmanship for a period of 120 days from the date of delivery or 4,000 miles, whichever occurs first. This warranty is made only to the original purchaser of the Garelli moped from an Agrati-Garelli dealer.

### WHAT AGRATI-GARELLI WILL DO

Agrati-Garelli will, at its sole option, repair or replace any defective parts of a Garelli moped. Repair or replacement will be made as soon as possible by the dealer. This repair or replacement of defective parts under this warranty will be made without charge for parts and labor. However, you must pay for fuel, lubricant, and transportation charges.

### WHAT IS NOT COVERED

Spark plugs, light bulbs, tires and tubes or other such normal wear items are not covered.

Normal maintenance such as tune-ups and break-in adjustments are not covered.

Commercial use of a Garelli moped is not covered.

Fuel, lubricants and transportation charges are not covered.

Defects or damage caused by the use of any non-genuine Agrati-Garelli parts or by reason of any repair, maintenance, alteration, modification or other service performed by a person who is not an authorized Agrati-Garelli dealer are not covered.

Failure caused by accidents, acts of God, fire, flood or other casualties which are beyond the control of Agrati-Garelli are not covered.

Failure caused by unreasonable use, including but not limited to (1) abuse, misuse or negligence, (2) competitive racing or off road riding, (3) the use of oil and lubricants which were not of the prescribed quality, quantity or grade, (4) improper fuel mixture ratio, or (5) failure to follow breaking-in instructions are not covered.

ALL IMPLIED WARRANTIES WHICH MAY ARISE UNDER STATE LAW, INCLUDING ALL IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR PARTICULAR PURPOSE, ARE LIMITED IN DURATION TO 120 DAYS OR 4,000 MILES, WHICHEVER OCCURS FIRST.

AGRATI-GARELLI SHALL NOT BE LIABLE FOR DAMAGES BECAUSE OF THE LOSS OF USE OF BUSINESS OR PROFITS OR ANY OTHER TYPE OF CONSEQUENTIAL OR INCIDENTAL DAMAGES ARISING AS A RESULT OF A DEFECT IN THE GARELLI MOPED.

Some states do not allow limitations on how long an implied warranty lasts or the exclusion of incidental or consequential damages, so the above limitations or exclusions may not apply to you.

This warranty gives you specific legal rights, and you may also have other rights which vary from state to state.

### OWNER'S RESPONSIBILITIES

This warranty is void unless you complete and mail the attached warranty registration form to Agrati-Garelli Corporation, 1800 Edmund Road, Cayce, S. C. 29033, within fifteen (15) days of the date of purchase.

You are responsible to deliver the Garelli moped or the defective parts to any authorized Agrati-Garelli dealer at its place of business in order to obtain the warranty service.

You are responsible to properly operate, maintain and care for your Garelli moped in accordance with the instructions in your owner's manual.

Your bill of sale or other proof of date of purchase must be presented to receive warranty service.

### IF YOU HAVE QUESTIONS REGARDING THIS WARRANTY

**FIRST** Talk to the service manager at your Agrati-Garelli dealership. Then if you still have questions discuss them with the dealership's owner.

**THEN** If unanswered questions remain, write Agrati-Garelli Corporation, Attention Warranty Manager, 1800 Edmund Rd., Cayce, S. C. 29033.

**WARRANTY REGISTRATION RECORD**

To be mailed at time of purchase

Super Sport XL  Super Sport Ltd.   
Rally Sport  Gran Sport Ltd.   
VIP

Date of Purchase \_\_\_\_\_

Owners Name \_\_\_\_\_

Sex \_\_\_\_\_ Age \_\_\_\_\_ Occupation \_\_\_\_\_ Type of Use \_\_\_\_\_

Address \_\_\_\_\_

City & State \_\_\_\_\_

Zip \_\_\_\_\_ Telephone \_\_\_\_\_

Frame No. \_\_\_\_\_ Engine No. \_\_\_\_\_

Dealer Name \_\_\_\_\_ City & State \_\_\_\_\_

Customer Signature \_\_\_\_\_

Dealer Signature \_\_\_\_\_

MAIL TO AGRATI-GARELLI

